



FINANCIAL AND PROFESSIONAL SERVICES

REAL-TIME INDUSTRY SUMMARY

MAY 2026

2025 STATEWIDE LABOR ANALYSIS

There were more than 59,000 online job postings for the Financial and Professional Services industry from January 2025 to December 2025. The top occupation was *Securities, Commodities, and Financial Services Sales Agents*, making up 3.8 percent of total industry job postings for the time period.

The employers with the most job postings were Edward Jones, PricewaterhouseCoopers, Deloitte, H&R Block, and Mastercard.

TOP ONLINE JOB POSTINGS			
SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
27-1026	Merchandise Displayers & Window Trimmers	3.6%	\$38,600
43-4051	Customer Service Representatives	3.1%	\$45,000 ★
43-3071	Tellers	1.9%	\$36,730
43-4131	Loan Interviewers & Clerks	0.9%	\$48,500
43-6014	Secretaries & Administrative Assistants	0.9%	\$42,980
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
41-4012	Sales Representatives, Wholesale & Manufacturing	3.2%	\$74,740
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial, & Travel	1.7%	\$68,330
13-1031	Claims Adjusters, Examiners, & Investigators	1.6%	\$76,040
13-2082	Tax Preparers	1.6%	\$51,130
41-3021	Insurance Sales Agents	1.5%	\$71,040
Later- requires a bachelor's degree or higher			
41-3031	Securities, Commodities, & Financial Services Sales Agents	3.8%	\$86,080
11-3031	Financial Managers	3.1%	\$152,020
15-1252	Software Developers	2.6%	\$114,240 ★
15-1299	Computer Occupations, All Other	2.4%	\$93,590
15-2051	Data Scientists	1.7%	\$95,310

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Financial and Professional Services industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Financial and Professional Services occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Customer Service
Management
Sales
Leadership
Operations
Problem Solving
Detail Oriented
Writing
Microsoft Office

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Several soft skills, such as Communication, Customer Service, and Leadership, ranked in the top 10 common skills. Communication skills were requested in over two-fifths (42%) of the Financial and Professional Services job postings.

TOP 10 SPECIALIZED SKILLS

Auditing
Marketing
Finance
Accounting
Project Management
Loans
Financial Services
Customer Relationship Management
Workflow Management
Process Improvement

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Top specialized skills included Auditing, Marketing, and Finance.

TOP 10 SOFTWARE SKILLS

SQL (Programming Language)
Python (Programming Language)
Salesforce
Microsoft Azure
Amazon Web Services
Dashboard
Power BI
Operating Systems
Application Programming Interface (API)
R (Programming Language)

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Financial and Professional Services industry include SQL, Python, and Salesforce.

TOP 10 QUALIFICATIONS

Valid Driver's License
Master of Business Administration (MBA)
Certified Public Accountant
FINRA Series 7 (General Securities Representative)
Insurance License
Registered Nurse (RN)
Nurse Practitioner (APRN-CNP)
Chartered Financial Analyst
Security Clearance
Certified Information Systems Security Professional

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The top requested qualification was Valid Driver's License, followed by Master of Business Administration and Certified Public Accountant.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2024
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2025

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